



Automate your Sales Office with the Leading Software for Manufacturer's Reps

As a manufacturer's rep or agent, your success depends on how well you manage your business—especially when representing multiple manufacturers in a high volume business.

The problem is, there's never enough time to get work done. Your staff has to quickly track and close quotes... reconcile commissions... and answer order status, shipping and pricing questions. Not to mention, do reporting for booking, commission and sales analysis, too.

Get More Work Done with the Sales Assistant Agency Management System

This powerful office software system automates sales office tasks to make your work easy. You can automatically reconcile commissions and update pricing. Easily get booking, commission and sales analysis reports. And for customer service, you can even get real time order status with certain manufacturers.

This system also provides you with quote and order price histories, easy entry and tracking with a quick access file cabinet for all types of data quickly available to answer questions. It even can be integrated into a manufacturing host system to ensure real-time accurate pricing.

Backed by Experts in the Lighting and Electrical Industries

With Sales Assistant, you can rest easy knowing that the system you use was designed by pros who know and understand your business. Whether you talk to our professional software developers—or helpful sales people—you'll get answers and service that's second to none.

Discover the Power of our Newest Version of Sales Assistant Today

Now you can extend your office capabilities with the latest version of Sales Assistant software for Agency Management. This upgrade utilizes the latest technology, delivering breakthrough power, ease and reliability to meet your agency's needs.

Featuring Visual Studio, Microsoft's latest development platform, as well as the MySQL database, the world's most popular open source database software, it ensures forward compatibility for all your data—while maintaining basically the same interface that your staff is used to.

So get the benefits of expanded capability without extensive training—call us at **404-296-8966** today for details.

Perform Daily Tasks Faster with Interconnected Customized Modules

- » Sales and Commission Intelligence
- » Quotations
- » Hold Order Reporting
- » Split Commission Reporting
- » Unpaid Invoice Reporting
- » EDI
- » Salesman Compensation
- » Warehouse System
- » Cash Forecasting
- » Project Control
- » Sales and Income History Reporting
- » Price System
- » Commission Statement Reconciliation
- » Quote Price History
- » Crossover and Project Specification
- » Planned Projects
- » Out of Territory Specification Follow-Up
- » PDF Spec Sheets
- » Expediting Follow-Up
- » Bid Board

Features:

- » Built in latest development environment using Microsoft Visual Studio
- » Runs on world's leading database (MySQL) owned by Oracle with superior reliability and speed
- » Store, Organize and Manage Documents in a Paperless Office, File Cabinet
- » Automatically save a PDF copy of the Quote & Order in the File Cabinet/Project Folder
- » Integrates email with Outlook to put a record in your Outlook Sent Items list
- » Get enhanced Security System with view only mode and administrator privileges
- » Create resale orders with the vendor order as well as the customer invoice with Buy/Sell System
- » Customize Reports by selecting the columns you want to print and then save the layout
- » Save all documents including reports as Excel, PDF, HTML, RTF as well as image
- » Calculate taxes with New Tax Logic by Total BTX-Before Tax, and TAX-Total tax amount
- » Use assembly Breakouts / Kits / Consisting of Parent Child
- » Experience Microsoft Office Style Interface like Excel and Word with Quick Access Toolbar
- » Customize all Grids, Adjust Column Widths, Move Columns, Turn Columns On/Off, Change Colors
- » Add Notes and even images in the same cell with longer description fields and codes
- » Experience Drop Downs Everywhere - MFG, Customer, Catalog Number, Line Codes, Etc.
- » Faster retrieval of critical information and reports
- » Provides you with an information advantage over the customer and factory

» **Development Platform:**
Microsoft Visual Studio

» **Operating Systems for Workstations or Single User System:**
Windows XP, Vista, Windows 7, Windows 8 or Windows 10 (32-bit or 64-bit (x64))
Apple OS with Parallels Desktop

» **Database:**
MySQL, the world's most popular open source database software with over 100 million copies distributed



MULTIMICRO SYSTEMS

The Leading Provider of Sales and Quotation Software in the Lighting and Electrical Industry

There's a reason why more than over 1,000 customers and 3,000 users worldwide choose Multimicro System—we help manufacturer's reps and agents successfully build their business. Since opening our family business in 1984, we've become recognized as the leading quality software provider in the lighting and electrical industry.

Multimicro Systems Assistant Rep System (also known as The Cahill System) is backed by experienced staff of professionals who work hard to help you become a more effective sales organization. Each staff member has more than 10 years of experience in the lighting industry, which enables us to deliver a product and service that truly caters to your needs.

It's complete. It's comprehensive. It's customer-oriented.

Featuring the most comprehensive and feature-rich software system for lighting and electrical manufacturers, Multimicro partners with you to provide:

- » Great value and lower prices
- » Original industry-specific software developed in-house by industry experts
- » Complementary web-based training; install and data conversion
- » Superior customer service and no interest payment terms
- » And a Money-Back Guarantee

MULTIMICRO SYSTEMS, LLC

Phone: **404-296-8966**

E-mail: **contact@multimicrosystems.com**

Contact us to schedule a no obligation demo

Demo Request: **demo@multimicrosystems.com**

www.multimicrosystems.com

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